

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MILAN 00144 221413Z

71

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-07 AS-01 /031 W  
----- 098702

R 221315Z JAN 76  
FM AMCONSUL MILAN  
TO AMEMBASSY SANA  
INFO SECSTATE WASHDC 4524

LIMITED OFFICIAL USE MILAN 0144

E. O. 11652: N/A  
TAGS: BEXP, YE  
SUBJECT: GTE PROJECT

REF STATE 012308

1. OLIVER NOVICK OF GTE MILAN OFFICE CONTACTED CONGEN RE YAR PROJECT. HE REQUESTED FOLLOWING INFORMATION FROM EMBASSY SANA:  
(A) DEFINE AS NARROWLY AS POSSIBLE THE TECHNICAL SCOPE OF DISCUSSIONS. (B) WHAT SHOULD BE LEVEL OF INITIAL GTE CONTACT, E.G., MAILING OF BROCHURES, VISIT BY SALES ENGINEER, VISIT BY ENGINEERING TEAM, OR VISIT BY REPRESENTATIVE OF TOP MANAGEMENT?

2. FYI, A GTE SALES ENGINEER WILL BE IN MIDDLE EAST SOON. COULD VISIT SANA IF HIS LEVEL APPROPRIATE. NOWICK, WHO IS LEGAL COUNSEL OF GTE MILAN HAS BEEN ASSIGNED PROJECT BY AREA VICE PRESIDENT CARDARELLI. MILAN OFFICE HAS RESPONSIBILITY FOR ENTIRE MIDDLE EAST AS WELL AS WELL AS AFRICA.

3. PLEASE ADVISE.FINA

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 JAN 1976  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MILAN00144  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760025-0561  
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**Handling Restrictions:** n/a  
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**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 12308  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 30 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <30 APR 2004 by ElyME>; APPROVED <13 MAY 2004 by morefirh>  
**Review Markings:**

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
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**TAGS:** BEXP, YE  
**To:** SANA  
**Type:** TE  
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